

## **Great Career Conversations the TIARA Way**

TRENDS	<ul> <li>What trends are most impacting your business/field right now?</li> <li>How has your business or field changed most since you started?</li> <li>How do you think your business or field will change most dramatically in the next several years?</li> </ul>
<b>I</b> NSIGHTS	<ul> <li>What surprises you most about your job/field/employer?</li> <li>What's the best lesson you've learned on the job?</li> <li>What's been your most valuable experience at your employer so far, and why?</li> <li>If you had to attribute your success to one skill or trait, what would it be?</li> <li>Is that trait shared by many across the organization or is it unique and you've adapted it to your advantage?</li> </ul>
<b>A</b> DVICE	<ul> <li>What can I be doing right now to prepare myself for a career in this field?</li> <li>What do you know now that you wish you'd known when you were my age in my position?</li> <li>If you were me, what would you be doing right now to maximize your chance of breaking into this industry/function?</li> </ul>
Resources	്യ What resources do I need to look into next? ്യ What next steps would you recommend for someone in my situation?
<b>A</b> SSIGNMENTS	<ul> <li>What project (s) have you completed that felt added the most value?</li> <li>Have any projects increased in popularity recently at your organization?</li> <li>Have you had interns/new graduates in the past? If so, what type of projects have they done?</li> </ul>

Excerpted from: The 2-Hour Job Search by Steve Dalton