

# Pamela Kline

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## EDUCATION

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### University of Massachusetts Amherst Isenberg School of Management

Amherst, MA

*Master of Business Administration (MBA); Candidate, May 20XX*  
*Master of Science in Sport Management (MS); Candidate, May 20XX*

- Cumulative GPA: 3.54
- Recipient of WiSE McCormack Scholar Award

### Lawrence University

Appleton, WI

*Bachelor of Arts in Mathematics; Candidate, May 20XX*

- Cumulative GPA: 3.5 (Cum Laude)

## EXPERIENCE

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### University of Massachusetts Amherst Department of Sport Management

Amherst, MA

*Graduate Assistant*

*September 20XX - Present*

- Conducted research on 50+ sport database sources to analyze sport consumer behaviors and compiled a database of 375 alumni to support the promotion of the Sport Management graduate program to prospective students

### Nike, Inc.

Beaverton, OR

*Graduate Global Operations Intern*

*June 20XX – August 20XX*

- Developed recommendations to enhance data integrations for moving 1,000,000,000 products annually across 27 Logistics Service Providers, aligning business and technical requirements among 37 key stakeholders
- Utilized tools such as SAP, Infor Nexus, and MercuryGate to track and manage product movement, ensuring timely delivery and reducing potential disruptions by 15% to increase client satisfaction by 8%

### MEDTRONIC

Columbia Heights, MN

*Senior Logistics Analyst*

*July 20XX – August 20XX*

- Streamlined monthly and quarterly business reviews for 5 external partners, focusing on strategic goals and enhancing alignment on transformation initiatives to increase partner retention by 4%

*Logistics Data Analyst*

*October 20XX – July 20XX*

- Managed a new global freight audit provider processing \$400,000,000 in freight transactions annually, achieving \$10,000,000 in transportation cost savings per year
- Implemented DMAIC methodologies to simplify freight allocation logic, reducing cost centers from 2,000 to 200

### ECOLAB, Inc.

St. Paul, MN

*Associate International Logistics Analyst*

*June 20XX – July 20XX*

- Reduced freight cost losses by 60% over 4 months by utilizing Excel solver to optimize resource allocations, identifying and recovering \$392,000 in cost savings
- Designed and executed inventory management processes, orchestrating seamless operations for a newly established raw material warehouse, resulting in inventory accuracy and ensuring timely international shipping to meet production demands

*International Logistics Coordinator*

*January 20XX - June 20XX*

- Led a 4-person team in developing an interim accrual process for freight invoicing during a company-wide transition to SAP

## MEMBERSHIPS

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### Graduate Business Association

Amherst, MA

*President*

*June 20XX – Present*

- Spearhead the planning and execution of the association's flagship event, attracting over 300 attendees and featuring prominent industry speakers, panel discussions, and networking opportunities
- Initiate a mentorship program connecting seasoned professionals with graduate students, providing valuable guidance and insights to support their career aspirations and personal growth

## SKILLS AND CERTIFICATION

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*Computer:* Advanced proficiency in MS Excel, SQL, MS Access, PowerBI, MS PowerPoint, and Tableau

*Systems Knowledge:* SAP, Infor Nexus, MercuryGate, OnBase

*Language:* Spanish (Proficient)