

Paulo Compicelli

(508)456-6789 | pcompice@umass.edu | [LinkedIn.com/in/pcompicelli](https://www.linkedin.com/in/pcompicelli)

EDUCATION

University of Massachusetts Amherst

Amherst, MA

Isenberg School of Management

Bachelor of Business Administration in Finance | Financial Analyst Concentration

Candidate, May 20XX

Cumulative GPA **3.73**; Dean's List

- Recipient of John and Abigail Adams Scholarship (full tuition scholarship)
- Isenberg Fellows Program: Selected for first year living/learning residential program

Selected Academic Coursework

Financial Modeling, FIN 304

Spring 20XX

- Engineered financial statement models based on 10K research and analysis to make projections for future growth
- Calculated mean return, standard deviation, variance-covariance matrix, correlation coefficients, market portfolio, minimum variance portfolio, and graphed the efficient frontier for four stocks: Pfizer Inc., Procter & Gamble Co., Bank of America Corporation, and Boeing Co.
- Developed a strategy for trading options of Invesco QQQ Trust stock, using the long bear spread applied various stress tests, evaluated payoffs, and used the Black-Scholes model to calculate the "Greek" variables
- Graphed yield curve, created model to price bonds using curve, computed duration and convexity, and compared varying bonds

EXPERIENCE

Wayfair

Boston, MA

Financial Analyst (6-Month Co-Op)

January 20XX - July 20XX

- Executed revenue audits totaling \$398M for Smarter Planet initiative for first and second quarters of 20XX
- Constructed budgets, forecasts, revenue, and expense assessments for software industry products
- Provided robust analysis, modeling and reporting to support executive-level decision making
- Reconciled discrepancies between ledger balances and sales wins during quarterly and monthly closing procedures

UMass Center for Student Run Business

Amherst, MA

Consultant, EarthFoods Café

September 20XX - May 20XX

- Managed financials and educated 23 co-managers on accounting, marketing, financial analysis and operating systems
- Implemented new payroll analysis system that increased transparency and reduced payroll costs by 15%
- Delivered monthly presentations to 35 consultants, administrative coordinators, and employees explaining current financials and future opportunities
- Devoted minimum of 20 hours weekly during academic periods

ACTIVITIES

UMass Finance Society

September 20XX - Present

President

- Lead weekly meetings on current events, financial concepts, career opportunities, and job hunt strategies
- Plan bi-annual networking trips to Boston and New York City to visit prominent firms and top professionals
- Mentor and advise fellow members on networking and interview skills

American Cancer Society: Amherst Relay for Life

April - May 20XX

Team Captain

- Led team of 17 in raising over \$6,500 towards cancer research; participated in 24-hour relay event

SKILLS & INTERESTS

Computer: MS Office (Word, PowerPoint, Access, high proficiency in Excel); QuickBooks

Language: Fluent in Spanish; Conversational in Italian

Interests: NBA Statistics, Financial Markets, Italian cuisine